

David Rawlinson

Director since 2017

Age 42



**Nielsen
Committees:**
Audit

Other public company directorships:

- **Current:**
MonotaRO Co., Ltd.
- **Past 5 years:**
None

Key Experience and Qualifications

- Digital, innovation and technology experience
- E-commerce commercial, brand and marketing experience
- Global operating experience

Mr. Rawlinson is the President of the Online Business of W.W. Grainger, where he also previously served as the Vice President for Operations for the Online Business. From July 2012 until August 2015, he was Grainger's Vice President, Deputy General Counsel and Corporate Secretary. From November 2009 until July 2012, Mr. Rawlinson was Vice President, General Counsel and Director of Corporate Responsibility of a division of ITT Exelis, formerly ITT Corporation. Prior to ITT Exelis, Mr. Rawlinson served as a White House Fellow and in appointed positions for the George W. Bush and Obama Administrations. In the Bush Administration, he was a leader of the outgoing transition. In the Obama Administration, he served as Senior Advisor for Economic Policy at the White House National Economic Council.

Javier G. Teruel

Director since 2010

Age 67



**Nielsen
Committees:**
Audit

Other public company directorships:

- **Current:**
Starbucks Corporation
J.C. Penney Company, Inc.
- **Past 5 years:**
None

Key Experience and Qualifications

- Consumer packaged goods experience
- Global operating experience, including as Vice Chairman of Colgate-Palmolive Company
- Public company board experience

Mr. Teruel is a Partner of Spectron Desarrollo, SC, an investment management and consulting firm; Chairman of Alta Growth Capital, a private equity firm; and a majority owner of Mexican investment firm, Desarrollo Empresarial Seborn, SA de CV. Previously, Mr. Teruel served as Vice Chairman of Colgate-Palmolive Company, from July 2004 to April 2007. Prior to being appointed Vice Chairman, he served in positions of increasing importance at Colgate since 1971, including as Executive Vice President responsible for Asia, Central Europe, Africa and Hill's Pet Nutrition, as Vice President of Body Care in Global Business Development in New York, as President and General Manager of Colgate-Mexico, as President of Colgate-Europe, and as Chief Growth Officer responsible for the company's growth functions.